



Construction and Painting Proposal

Prepared For:
Your Homeowners Association



PrimeCo Painting and Construction has skilled carpenters on staff to perform wood and siding replacement that is required as a prerequisite for painting. Having the wood replacement and painting done by one, highly-qualified contractor affords our clients a much higher degree of accountability and comfort. Our job is to make the community, the manager and the board look good! Please see the reverse side to see what our clients have to say about PrimeCo.

Pepper Townhomes
San Diego
158 units

Scope of Work:

- Complete siding and trim replacement
- Balcony deck replacement
- Full repaint



SAN DIEGO: 1107 S. CLEVELAND STREET • OCEANSIDE, CALIFORNIA 92054 • 760.967.8278 • fax 760.967.8178
ORANGE COUNTY: 1901 NEWPORT BLVD., #350 • COSTA MESA, CALIFORNIA 92627 • 949.218.6669 • FAX 949.218.0264



TESTIMONIALS

Proposal For:
Homeowners Association

"The board and I walked around the community this weekend and we were all very pleased with the work that PrimeCo has done with the painting and wood replacement. The project went very well and is nearing completion now. I think your company handled the homeowners very well with the few issues that came up on this project and worked very hard to resolve all of them quickly. I know that with a project this large there are always going to be issues, but I want to tell you that all the planning you did in advance helped to make this project go a lot smoother than we expected. The lack of calls was the biggest thing we did not expect..... Thank you!

We just wanted to thank you and let you know what a great job your crews have done. Please feel free to use us as a reference for any of your potential customers."

Jeff Squires – Board President, La Cresta HOA, San Diego

"I cannot say thank you enough to everyone at PrimeCo. This is the first time that I have been directly involved in a project of this magnitude. You made it a nearly painless experience and in fact, easy. PrimeCo is no doubt a "First-rate company". Everyone I have dealt with always showed professionalism, compassion and dedication to the company as well as attention to detail. There was a very common theme I found during our inspections...I heard nothing but praise towards PrimeCo for your quality, professionalism and courteous staff. Your attention to detail, sense of humor dealing with the "not so pleasant" homeowners, I couldn't have done it without you. Thank you for everything.

PrimeCo has definitely earned my business and if it was up to me, I would hire you on the spot in the future without getting any other bids."

Steve Dohman, Board President - New Providence HOA , Orange County

"As I've said over and over, I'm not the easiest manager to please, but that's only because I want the absolute best for my associations --- in level of workmanship, ease of relations, and ultimately wanting to please 'our customer', which is the Association, board and members. Not always easily done, but PrimeCo strives and succeeds. Here's where PrimeCo 'gets it right' PrimeCo understands 'customer service' and 'customer retention'. It's not about 'winning today's battle' but forging a long-term relationship that makes 'today's battle' tomorrow's chuckle!! "

Lisa Isaacson, Community Manager – San Diego County

"As a board member for the last 8 years at Candelerio I will say that Prime Co was the best company I have worked with on a project of this scale. From the initial organization, detail, and notice to homeowners... to the application, setup, and sectional inspections, Prime Co exceeded our expectations on many levels. Their on-site supervisor was knowledgeable and present everyday, working along side the crew. If there was ever a question we could ask him directly but there were multiple layers of assistance from the sales rep to the estimator, to the assigned customer service rep who dealt strictly with our community.

As you can see I am also a Property Manager and you can imagine I have access and background information on a lot of painting companies. I used all readily available information to present my Board & Association the best paint company available and allowed them to choose. It turned out to be a great selection and in 5 - 8 years when we have to do some painting and woodwork.... Prime Co will be there again."

Gavin Kuehn, Board President, Candalaro and Community Manager - Orange County

"I have been in construction for over fifty-five years, starting out in the field, as a carpenter, graduating to a contractor and finally a developer. I have witnessed a change in levels of expertise of the individual workmen and competency of many trades....not always to the positive. You and your company have renewed my faith in the industry. Your field representatives would not be able to perform as well as they do without adequate training and expectations from higher personnel. Congratulations and thank you."

Douglas S. Wright, Resident of Auburn HOA, Irvine

To let you know how pleased the Board of Directors is with the work that PrimeCo is doing here at Provençal. Your staff are extremely professional, taking great care to do a thorough job with a minimum of disruption to the community. Most important is that, as the work progresses, Provençal is taking on a crisp, new look that pleases not only the residents, but also the visitors. Thank you again for your continuing oversight of this project and cooperation to assure the highest quality results.

Lynda Gallo, Board Member – Provençal, San Diego County

**SAN DIEGO: 1107 S. CLEVELAND STREET • OCEANSIDE, CALIFORNIA 92054 • 760.967.8278 • fax 760.967.8178
ORANGE COUNTY: 1901 NEWPORT BLVD., #350 • COSTA MESA, CALIFORNIA 92627 • 949.218.6669 • FAX 949.218.0264**